

# Annual Report



**Caring for today...**

**investing in tomorrow**



**Family  
Educational  
Services  
Foundation**

**2010 - 2011**



# Deaf Reach Schools & Training Centers

Karachi - Hyderabad - Sukkur - Lahore



Over 9 million people in Pakistan (5% of pop.) suffer some form of hearing loss. 1.5 million children are profoundly deaf and cannot attend mainstream schools, yet have little or no educational opportunities. Education equals empowerment. Deaf Reach Schools (DRS) and Deaf Reach Training Centers (DRTC) offer a unique opportunity for this underserved sector of our society.

## Mentoring Program

Senior deaf students began a unique internship program working as teacher's assistants in the morning, then continuing their personal studies in the afternoon. This "peer learning" has had a very positive impact on the younger children, and provides the internees a career opportunity to ultimately become a teacher of the Deaf, thus building capacity in the country to help meet this great need.



## Teacher Training Program

### *Deaf Empowerment*

Annual teacher training workshops were held in December and July for all DRS teachers from Sukkur, Hyderabad, Karachi and Lahore.

Of 72 fulltime teachers, 65% are deaf themselves, with 30 new teachers having been added to the total staff in this past year.



Deaf Reach Schools and Training Centers provide an enabling environment where the Deaf can receive a quality education and excel in a variety of skills. The majority of students come from low income families and receive free education, transport and all amenities.



## Benazir Bhutto Shaheed Youth Development Program (BBSYDP)

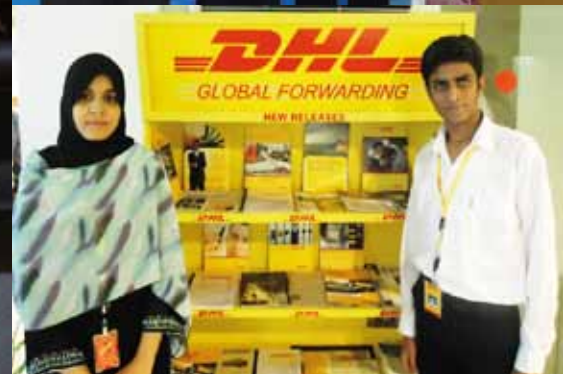
A 6 month, in-house training program held at DRTC in Karachi, Hyderabad and Sukkur. 195 deaf men and women age 16 to 26 received training in marketable skills in:

- Teacher Training
- Stitching/Embroidery
- IT skills
- Culinary Arts
- Language Skills: English, Urdu, Sign Language

## Financial Inclusion

Over 100 jobs were provided in this past year! 26 new deaf teachers, the majority former DRS students, were trained by Deaf Reach and then hired to teach in the Deaf Reach school system. FESF is proud to be partnering with the following organizations to provide jobs for the Deaf:

- Shell Ltd.    ► 6 KFC restaurant branches    ► UBL Bank    ► DHL Global Forwarding    ► Continental Biscuits Ltd.



## Parents Training Program

Parents regularly attend sign language classes in all DRS locations, learning to communicate with, and better care for their deaf children. A special year-end function in collaboration with Rutgers WPF highlighted the important role that parents play in their children's lives, and 3 "Mothers of the Year" were honored.





## Deaf Reach - Sukkur

Opened in March 2010 in partnership with the Planning and Development Dept., Government of Sindh, the school is now operating at full capacity with 310 students, and 125 more on a waiting list for admissions!

Children are provided academic and vocational training, lunch and

transport. Students come daily from a 40 km. radius including Shikarpur, Pano Aquil, Khairpur, Luqman, Piryalo, Pir Jo Goth and Rohri .

Our special thanks to Philips Ltd. for providing the lighting not only for Sukkur, but for all the Deaf Reach Schools.

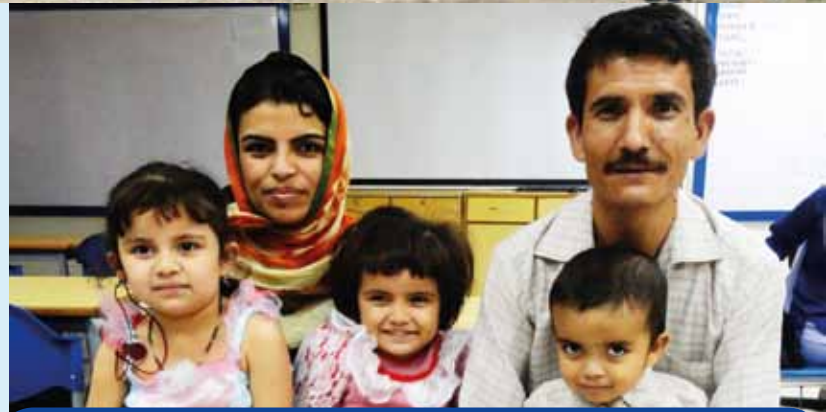


## Opening Soon 1<sup>st</sup> School for Deaf Children in Baltistan!

Undeterred by the distance or obstacles, Afzal, Aniq, and their 3 children travelled to Karachi from their village at the base of K2 near Skardu to seek an education for Nargis, their 5 yr. old deaf daughter. She has been happily enrolled in Deaf Reach School for this past year, while Afzal entered the DRS teacher training program and Aniq completed her Masters degree in education.

In collaboration with FESF they will now return to Baltistan and open a Deaf Reach School, making education possible for hundreds of deaf children in that region.

To donate to this project, and make Afzal and Aniq's dream a reality, please contact us at [info@fesf.org.pk](mailto:info@fesf.org.pk)  
Thank you.



## Deaf Reach Demographics

	Student Population				Teaching Faculty					
	2008	2009	2010	2011	KHI	HYD	SKZ	LHR	TOTAL	
Karachi	90	150	232	240	Male	6	5	7	5	23
Hyderabad	50	112	185	183	Female	21	12	14	2	49
Sukkur	0	0	154	310	Deaf	17	10	15	4	46
Lahore*	80	80	80	80	Total	27	17	21	7	72
<b>Total</b>	<b>220</b>	<b>342</b>	<b>651</b>	<b>813</b>						

\* afternoon vocational training only; at capacity

## A Look Ahead

**Deaf Reach School Rashidabad, Tando Allahyar:** (see photo at right) Construction work on the new school for 500 deaf children continues, with tentative project completion by October, 2012. The land and building is a donation from Rashid Memorial Welfare Organization (RMWO).

**New Deaf Reach Schools:** To meet the great need for Deaf Education, as funding allows, we are presently considering new schools in: Jacobabad, Ghotki, Larkana, Khairpur, and Faisalabad.





## FESF Summer Camp

The 13<sup>th</sup> annual FESF Summer Camp, "Creative Caravan", was held in July with support of HSBC's "Education Program" and "Future First!" 175 orphan children from SOS Village, Malir and 1,000 children in pediatric wards of the National Institute of Child Health (NICH) and Fatimid Foundation enjoyed daily recreational and vocational activities.

- 55 student volunteers and 17 youth from SOS Village attended a preliminary 2 week training program wherein they planned the camp activities.

- SOS Village housemothers received training in etiquette/grooming, child care and cooking.
- The Camp included theme-based activities such as care of the environment, ocean exploration, cultures around the world, superheroes, sports, etc.
- Educational Play Therapy and Awareness Programs were conducted at two hospitals in pediatric wards.
- Excursions and special events were enjoyed by all.



## Children's Benefit Concert

FESF organized its 11<sup>th</sup> Annual "Children's Benefit Concert" on March 17<sup>th</sup> at the PAF Museum grounds, sponsored by National Bank of Pakistan (NBP) and co-sponsored by Makro, Airlift Int'l, PIA, and LOTTE-PPTA.

- The VIP guests were 5,000 underprivileged and special needs children from 38 institutions and schools.
- The 3 hour live concert featured guest artists Najam Sheraz, Shazia Khushk and her troupe, and HeartBeat!
- 15 deaf students from Deaf Reach School performed a heart-touching dance interpretation of "Taare Zameen Par."
- 100 student volunteers served all the children snacks, cold drinks and ice cream during the concert.
- Each child received a gift bag with stationery, food and clothing items, as well as a healthy boxed lunch from KFC!





## Community Projects

As a result of the Motivated Volunteer Empowerment Program (MOVE), the following community projects were organized.

**Hospital Uplift Program:** Colorful murals painted in pediatric ward of National Liaquat Hospital; Educational Play Therapy conducted at Indus Hospital, NICH, and Fatimid Foundation.

**Education:** Tutoring and theme-based activities organized for 800 children at Rahnuma School, Bulandi School, Ebrahim Ali Bhai Govt. School.

**Environmental Projects:** Filmed a documentary on water and electricity conservation; Donated plants/trees to SOS Village; Assisted at WWF carnival; Cleaned up and installed taps/bulbs in public places in Sukkur.

**Library:** New libraries were set up at Safia Khan Memorial Girls Secondary School and Rahnuma School reaching 750 students.

**In-kind Assistance:** Donations of clothes, medicine, food, toys to less privileged schools and hospitals in Karachi and Sukkur.



# Eduserve Training Program

## Educational Development Program

The mandate of the Eduserve Program is to strengthen the educational infrastructure by training teachers, administrators, parents and youth.

## Master Trainer Program

Partnering with NOWPDP (Network of Organizations Working for Disabilities, Pakistan), FESF continued the training program for parents and teachers from special education and inclusive schools.

- 397 teachers from 49 schools were trained in Karachi; 37 teachers in Islamabad; 22 teachers in Sukkur.
- The initial training focused on Early Reading Skills, an innovative technique used to stimulate reading in young children.
- The 2nd training phase has now begun with the course "Behavior Management for Children with Special Needs."



## Childhood Development Programs

Courses were conducted for 325 teachers and educators across Karachi in mainstream and special needs schools. Courses included workshops on Early Childhood Development, Classroom Management, Emotional/Social Intelligence, Instructional Techniques, Behavior Management and Groups Management.





# MOVE

## Motivational Volunteer Empowerment Program

A human development program focusing on soft skills, leadership and volunteerism, empowering the participants to make a positive impact in the community.



### MOVE

- 15 MOVE courses were conducted for 441 participants impacting on 40,000 beneficiaries via the Community Projects initiated.
- 33 community service projects were planned and implemented in hospitals, underprivileged schools, orphanages and institutes. Projects focused on education, health, environment, life skills and event management.
- A special MOVE course was held at IBA, Sukkur for 45 participants who then implemented 5 community projects.



*"Go ahead with the MOVE program for students all over Pakistan!"* –IBA Sukkur Student



*"A very pleasant and self-satisfying experience!. My favorite moment was when we were making balloon animals with the hospital children, and we could see their faces shining with happiness."*  
–Tooba Imran, JPS Student

### MOMENTUM

FESF has officially launched "The Momentum Program", addressing the need for more consistent and sustainable long-term volunteer projects.

Volunteer teams are working at Indus Hospital and Fatimid Foundation, providing Educational Play Therapy and Health Awareness; and at The Garage School and SOS Village where they focus on life skills and academic classes.

For those interested to join us, please contact us at [info@fesf.org.pk](mailto:info@fesf.org.pk)



*"A very effective program! Urges a person to get up and do something worthwhile."* – JPS Student

# Financials

## INCOME & EXPENDITURE STATEMENT

Income:	2011 Rupees	2010 Rupees
Donations		
In cash	62,430,420	34,337,832
In kind	2,688,390	1,154,775
	<b>65,118,810</b>	<b>35,532,607</b>
Markup income on fixed deposits	3,035,643	2,777,089
Other income	1,285,621	345,521
	<b>69,440,073</b>	<b>38,655,216</b>
<b>Expenditure:</b>		
Student benefits	6,306,247	901,871
Utilities & Hospitality	3,325,432	2,849,509
Salaries , benefits and teacher training	18,745,119	14,456,620
Transportation & Maintenance	15,223,742	6,873,576
Operational expenses	17,564,775	10,707,963
Insurance	513,295	614,918
Events, functions and fund raisers	1,140,083	-
Community service	3,638,339	-
Distribution of donation in kind	1,675,890	1,154,775
	<b>68,132,922</b>	<b>37,559,232</b>
<b>Excess of Income over Expenditure</b>	<b>1,307,151</b>	<b>1,095,984</b>

## STATEMENT OF FINANCIAL POSITION

ASSETS	2011 Rupees	2010 Rupees
Tangible fixed assets	25,166,520	21,109,857
Long term investments	22,800,000	22,382,445
<b>Current Assets</b>		
Short term investments	4,500,000	-
Advances and prepayments	3,081,482	4,366,552
Cash and bank balances	9,011,834	6,313,081
	<b>64,559,836</b>	<b>54,171,935</b>
<b>FUNDS AND LIABILITIES:</b>		
Accumulated fund Liabilities	26,095,024	24,787,872
Other payables	38,464,812	29,384,063
	<b>64,559,836</b>	<b>54,171,935</b>

### Auditors:

TJIF (Tahir Javed Imran Fecto Chartered Accountants)

309, Progressive centre, 30-A Block 6 P.E.C.H.S. Karachi - 7400 Tel: 021 3430 4082 Fax: 021 3452 0149



## How You Can Help

By investing in our programs, you can make a positive lasting impact in the lives of those who most need and will benefit from your support. All donations and Zakat are tax exempted and may be given as follows:

<b>Cross Cheque:</b>	Family Educational Services Foundation
<b>Direct Deposit:</b>	Family Educational Services Foundation
	Account #01-2412802-01(PKR/USD/EUR)
	Standard Chartered Bank
	Clifton Branch, Boat Basin
	Karachi, Pakistan
	Swift Code: SCBLPKXXXX

Set up under a license from Securities & Exchange Commission of Pakistan under section 42 of the Company Ordinance, 1984. Approved U/S 2(36) of the Income Tax Ordinance 2001, read with rule 212 of the income rules, 2002.

FESF is a non-profit, educational, volunteer organization established in Pakistan since 1984. Our mission is to enhance the quality of life for all members of the community, especially the disadvantaged.

We invest in the lives of youth today to build the leaders of tomorrow by providing knowledge and character building education and guidance to help strengthen them, their families and their communities.

### Karachi H.O. / Secondary School

Plot 2-K, Block 6, P.E.C.H.S.  
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Fax: +92 21 3430 1295

### Karachi Primary Campus

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### Hyderabad

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### Sukkur

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